26 years B2B international business developments

Complete Processes and Operatations Solutions for Small and Medium size B2B Sales Companies. From a Professional.

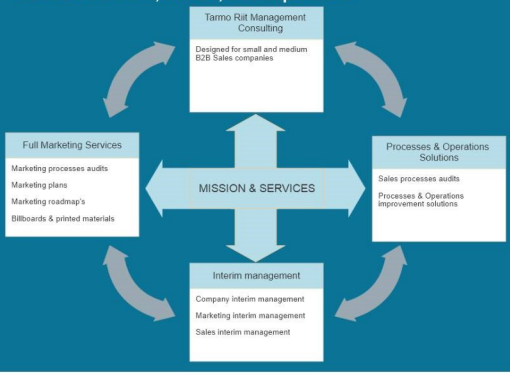
We will settle with you the RESULT, not the hours.

TARMO RIIT
MANAGEMENT CONSULTING

Order us for a free first consultation:
Phone +372 5094786
Email: riit.tarmo@riitmc.com
www.riitmc.com

Business services for small and medium sized B2B Sales companies:

> Does your company's marketing or sales processes need extra attention?
> Or have economic results not developed as expected?
> Maybe you want to enter new export markets?
> Together with the client's Management, we contribute to the day-to-day operations of the company, analyzing and optimizing business- and related processes, and focus to improvements.
> Let's determine, decide, and implement!



Our marketing- and sales audits help you understand the situation and find solutions to make the necessary changes - if necessary through our Interim management:

> Is the current marketing and sales organization effective?
> Does the company have a valid marketing plan, a marketing roadmap?
> Is the business structure well designed to achieve the business objectives?
> Has the mission, vision and strategy of the company been formulated?
> Have roles and responsibilities been documented?
> Whether IT infrastructure and applications support enough business activity?

Our experience creates your success:

> We are fast, flexible, cost-effective.
> Working with us is simple and transparent.
> We offer a free initial consultation.
> We audit and analyze your business processes.
> We propose changes, help implement.
> We take full responsibility through our Interim management.
> We have 26 years of experience in B2B business development.

In 2016, I worked together with Tarmo in OBO Bettermann India Pvt business restructuring. Tarmo never showed signs of stress. He dealt stressful situations always with ease and a smile face. He didn't let colleagues never get to know stress. He is real professional!

Satish Pingulkar
Former Vice President
OBO Bettermann India Pvt. Ltd., India

Tarmo's ability to handle the Baltic markets was different from anything I've seen before. This dramatically increased our company 's Baltic exports and made us the market leader in the Baltic market for electrical installation materials position.Loyal, dedicated, focused team builder, business oriented - these are a few words I would like to use to describe Tarmo.

Kari Käihkö
Former Export Manager
Thorsman & Co AB, Sweden